

MARKETING COMMUNIQUE



Dear partner

Fortinet has a regular upgrade process across all of its products to make sure we stay ahead of the competition. As you are aware this sometimes involves ASIC's, hardware and software. Hence it's not always possible to perfectly match the new features with current. One thing is always certain however, and that's the performance advantage of the new product.

Let's take the FortiGate 30D, which based on the System on a Chip (SOC 2). It easily outperforms the FortiGate 20C and even 40C (SOC 1). However, some features in the FortiGate 30D series FortiOS software have been disabled, the thinking being that these data center type features would not be required on in this entry-level model. This decision has been recently reversed and while it will be an iterative process to get complete compatibility, FortiOS 5.2.1 will get us very close.

Please position the FortiGate 30D or even FortiGate 60D instead of the FortiGate 40C wherever you can. Here is a comparison of the 30D, 40C and 60D

	FG/FWF-30D Series V5.0	FG/FWF-30D Series V5.2.1	FG/FWF-40C Series V5.2.1	FG/FWF-60D Series V5.2.1	Notes
FortiOS GUI	GUI Lite	Regular	Regular	Regular	Discrepancy fixed in V5.2.1
IPSEC VPN		✓	✓	✓	Discrepancy fixed in V5.2.1
Traffic Shaping	-	✓	✓	✓	Discrepancy fixed in V5.2.1
HA	-	CLI	CLI	✓	Discrepancy fixed in V5.2.1
FSSO	-	✓	✓	✓	Discrepancy fixed in V5.2.1
Explicit Proxy	-	CLI	CLI	✓	Discrepancy fixed in V5.2.1
Dynamic Routing	-	CLI	CLI	✓	Discrepancy fixed in V5.2.1
Max AP supported	0	2	10	10	Use 60D if this feature is required
Max Token	20	20	100	100	Use 60D if this feature is required

Note: Only feature discrepancies between the 30D and 40C are shown